## **ADVERTISING**

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http://www.greenlee.iastate.edu (http://www.greenlee.iastate.edu/)/

The advertising major prepares students for careers in business and industry or for graduate education. Students majoring in advertising find career opportunities in professions requiring applied communication expertise. Graduates are qualified for positions in the creative and account sides of advertising within businesses, agencies and media. Coursework in this major focuses on writing, research, digital and emerging media, and professional abilities. Students are required to complete a capstone internship experience to practice and refine their skills.

The Greenlee School of Journalism and Communication prepares students for the field of communication. The school offers three majors:

- · Advertising Bachelor of Arts (ADVRT)
- Journalism and Mass Communication (http://catalog.iastate.edu/ previouscatalogs/2023-2024/collegeofliberalartsandsciences/ journalism\_and\_mass\_communication/) Bachelor of Science (JL MC)
- Public Relations (http://catalog.iastate.edu/ previouscatalogs/2023-2024/collegeofliberalartsandsciences/ publicrelations/) Bachelor of Science (P R)

In addition, the Greenlee School offers a 4+1 program (http://catalog.iastate.edu/previouscatalogs/2023-2024/ collegeofliberalartsandsciences/advertising/ #combinedundergraduateandgraduateprogramstext) allowing students to complete their B.A. or B.S. and earn an M.S. in journalism and mass communication in fewer semesters.

Professional skills are taught and practiced alongside academic requirements using the latest technology and leading-edge communication trends and methods.

Founded in 1905, the unit was one of the first journalism programs to be accredited in 1948 and continues to be one of the longest continuously accredited programs in the country. Accreditation is based on the principle that students need a broad-based, liberal arts education and solid core courses within the discipline. Students taking one major at the school may not seek an additional major or a minor in the school. All students are required to take an additional major or a minor outside the school as an area of expertise.

### **Student Learning Outcomes**

Students who major in programs of the Greenlee School of Journalism and Communication are expected to develop competencies in 10 key areas:

- apply the principles and laws of freedom of speech and press, in a global context, and for the country in which the institution that invites ACEJMC is located;
- demonstrate an understanding of the multicultural history and role of professionals and institutions in shaping communications;
- demonstrate culturally proficient communication that empowers those traditionally disenfranchised in society, especially as grounded in race, ethnicity, gender, sexual orientation and ability, domestically and globally, across communication and media contexts;
- present images and information effectively and creatively, using appropriate tools and technologies;
- write correctly and clearly in forms and styles appropriate for the communications professions, audiences and purposes they serve;
- demonstrate an understanding of professional ethical principles and work ethically in pursuit of truth, accuracy, fairness and diversity;
- apply critical thinking skills in conducting research and evaluating information by methods appropriate to the communications professions in which they work;
- effectively and correctly apply basic numerical and statistical concepts;
- critically evaluate their own work and that of others for accuracy and fairness, clarity, appropriate style and grammatical correctness;
- apply tools and technologies appropriate for the communications professions in which they work.

## **The Advertising Major**

To receive a bachelor of arts degree in advertising, a student must earn at least 120 credits. A minimum of 72 credits must come from courses other than ADVRT, JL MC or P R. At least 50 of these credits must come from the liberal arts and sciences. Overall, at least 45 credits must be from 300-level courses or above.

The degree requirements allow for a minimum of 34 credits and a maximum of 48 credits to be taken in ADVRT, JL MC or P R. These include:

JL MC 110	C 110 Orientation to Journalism and Communication				
JL MC 201	Reporting and Writing for the Mass Media (C+ or better)	3			
ADVRT 230	Advertising Principles	3			
ADVRT 301	Research and Strategic Planning for Advertising and Public Relations	3			
One of the following two courses with C+ or better					
ADVRT 334	Advertising Creativity	3			
or ADVRT 336	Advertising Account Management				
300-level ADVRT, JL MC, or P R Electives					
One of the following two courses:					

ADVRT 434	Advertising Campaigns	3	
or ADVRT 436	Advertising Creative Portfolio		
JL MC 460	Law of Mass Communication	3	
JL MC 462	Media Ethics, Freedom, Responsibility	3	
400-level ADVRT, JL MC, or P R Elective			
ADVRT 499A	Professional Media Internship: Required	3	
Total Credits		34	

Advertising majors are also required to take:

MKT 340	Principles of Marketing	3
STAT 101	Principles of Statistics (or another approved	4
	statistics course)	

As majors in the College of Liberal Arts and Sciences, advertising students must meet College of Liberal Arts and Sciences (http://catalog.iastate.edu/previouscatalogs/2023-2024/ collegeofliberalartsandsciences/#lascollegerequirementstext) and University-wide requirements (http://catalog.iastate.edu/ previouscatalogs/2023-2024/collegescurricula/) for graduation in addition to those stated above for the major.

University Requirement: Students in all ISU majors must complete a three-credit course in U.S. Diversity, as well as a three-credit course in International Perspectives. The approved course lists are found at the following web addresses: (U.S. Diversity) http:// www.registrar.iastate.edu/students/div-ip-guide/usdiversitycourses (http://www.registrar.iastate.edu/students/div-ip-guide/ usdiversity-courses/) and (International Perspectives) http:// www.registrar.iastate.edu/students/div-ip-guide/ IntlPerspectives-current (http://www.registrar.iastate.edu/students/div-ip-guide/IntlPerspectivescurrent/). Students must also demonstrate their communication proficiency by earning a grade of C or better in ENGL 250.

<u>College of LAS Requirement</u>: Minimum of 120 credits, including a minimum of 45 credits at the 300-level and above. You must also complete the LAS world language requirement, LAS career proficiency requirement, and any unmet ISU admission requirements.

Greenlee majors and minors cannot take ADVRT, JL MC or P R courses pass/not pass.

<u>Minor or Additional Major.</u> Students are required to fulfill a secondary area of expertise. This requirement can be met by declaring a minor or an additional major outside of the Greenlee School of Journalism and Communication. Students taking one major at the school may not seek an additional major or minor in the school.

Juniors can apply to a concurrent degree program (http:// catalog.iastate.edu/previouscatalogs/2023-2024/ collegeofliberalartsandsciences/advertising/

#combinedundergraduateandgraduateprogramstext) and earn a B.A. in advertising and an M.S. in journalism and mass communication in fewer semesters. Contact the Director of Graduate Education for more information on the Greenlee School's 4+1 Program.

### Advertising, B.A.

#### Freshman

Freshman						
Fall	Credits	Spring	Credits			
ENGL 150		3 ECON 101	3	3		
JL MC 110		1 LIB 160	1			
Arts and		3 ADVRT 230	) 3	3		
Humanities	;					
Natural		3 JL MC 201	3	3		
Science						
Social		3 Arts and	3	3		
Science		Humanities	3			
		Natural	3	3		
		Science				
		13	16	5		
Sophomore	2					
Fall	Credits	Spring	Credits			
ADVRT 301		3 ADVRT 334	L 3	3		
		or 336				
ENGL 250		3 Arts and	3	3		
		Humanities	3			
STAT 101		4 Social	3	3		
		Science				
Natural		2 U.S.	3	3		
Science		Diversity				
World		3-4 World	3-4	1		
Languages		Languages				
and Cultures or		and Cultures or				
Elective		Elective				
LAS 203		1				
	16		15-16			
16-17 Junior		15 10	,			
Fall	Credits	Spring	Credits	Summer	Credits	
ADVRT/JL	Greatis	3 ADVRT/JL		Summer B ADVRT 499		2
MC/P R-		3 ADVR1/JL MC/ P R	c c	AUVAI 499	18	3
300 level		choice-300				
choice		level				

MKT 340	3 ADVRT/	3		Minor/	3		
	JL MC/P R			additional			
	choice-400			major			
	level			choice-300			
Arts &	3 International	3		level or			
Humanities	Perspective			above			
Minor/	3 Minor/	3		Elective	3		
additional	additional			or Minor/			
major	major			additional			
choice	choice-300			major			
	level			choice-300			
Minor/	3 Minor/	3		level or			
additional	additional			above			
major	major				15	12	
choice	choice-300 level			Total Credits: 12	20-122		
	15	15	3	Minor in A	Advertisin	g	
Senior				Students cannot	t select more tha	in one minor in the Greenlee School o	of
Fall Credit	s Spring Cred	ite		Journalism and	Communication.	Minors in the Greenlee School are n	ot
JL MC 460	3 JL MC 462	3		available to Gree	enlee majors.		
				<b>F</b>		the second s	
One of the	3 Elective	3		For a minor in advertising, students complete 15 credits. The minor mus include at least 9 credits that are not used to meet any other department			
following:	or Minor/ additional			college, or unive			ient,
				college, or univer	isity requirement		
	major choice-300			JL MC 101	Mass Media a	ind Society	3
	level or			ADVRT 230	Advertising Pr	rinciples	3
	above			ADVRT 301	Research and	Strategic Planning for Advertising	3
ADVRT 434	Elective	3			and Public Re		
ADVNI 454	or Minor/	5		6 credits from th	ne followina:		6
	additional			ADVRT 335	Advertising M	edia Planning	
	major			JL MC 307	Digital Video F	-	
	choice-300						
	level or			JL MC 390		Skills Development	
	above			JL MC 401		nication Theory	
ADVRT 436	Elective	3		JL MC 406	Media Manag		
	or Minor/			JL MC 474	Communicatio	on Technology and Social Change	
	additional			JL MC 476	World Commu	inication Systems	
	major			JL MC 477	Diversity in the	e Media	
	choice-300			ADVRT 497	Special Topics	s in Communication	
	level or			Total Credits			15
	above						
ADVRT/JL	3				and minors can	not take ADVRT, JL MC or P R course	es:
MC/PR				pass/not pass.			

400-level

choice\*

# Concurrent Undergraduate and Graduate Programs

The Greenlee School offers three concurrent degree programs:

- B.A. Advertising/M.S. Journalism and Mass Communication
- B.S. Journalism/M.S. Journalism and Mass Communication
- B.S. Public Relations/M.S. Journalism and Mass Communication

Enrollment in the Greenlee School's concurrent degree programs enables students to complete coursework for the undergraduate and graduate programs on a five-year accelerated timeline – rather than the typical six-year timeline for the two degrees. See Journalism and Mass Communication Concurrent Undergraduate and Graduate Programs (http://catalog.iastate.edu/previouscatalogs/2023-2024/ collegeofliberalartsandsciences/journalism\_and\_mass\_communication/ #combinedundergraduateandgraduateprogramstext) for more information on combining the B.A. in Advertising and the M.S. in Journalism and Mass Communication.

## **GRADUATE PROGRAMS**

### **Master of Science**

The Greenlee School of Journalism and Communication offers work for a Master of Science degree in journalism and mass communication.

### **Concurrent Programs**

The Greenlee School's concurrent degree programs enable interested students the opportunity to complete coursework for the undergraduate and graduate programs on a five-year accelerated timeline – rather than the typical six-year timeline for the two degrees.

### **Graduate Minor**

The Greenlee School graduate program offers minor work for students majoring in other departments.

See Journalism and Mass Communication Graduate Programs (http://catalog.iastate.edu/previouscatalogs/2023-2024/ collegeofliberalartsandsciences/journalism\_and\_mass\_communication/ #graduatemajortext) for more information on the M.S. in Journalism and Mass Communication.